

## Inventory Control Manager/Merchant Monthly Coaching and Review

Date:	STORE SALES VS GOAL	AGED INV REDUCTION	MAINTAINED GP	INITIAL MARK UP	\$ AGED INVENTORY	% AGED INVENTORY	INVENTORY TURN RATE	GM ROI
Month to Date								
Year to Date								

CATEGORIES	MANAGER SCORING	SUPERVISOR SCORING	COMMENTS
Display			
Product Training			
Strategic Thinking			
Promotions Development			
Effectiveness of Leadership			
Core Values			
Team Work/PMA			

					ACT	ION PI	LAN - HOW MUC	CH AND BY WHEN		
WHA	$\Gamma$ - What are the t	wo (2) h	nigh lev	erage ca	ategories v	vithin th	e categories sectio	on that will improve over	the next 30 days?	
1							2			
HOW	- What specific a	actions a	nd/or d	levelopn	nent are re	quired?				
1										
2										
WHE	<b>N</b> - When will the	e individ	lual cor	nplete tl	he "How"	assignn	nent?			
1							2			
HOW	MUCH - What in	mprover	nent (o	utcome)	is expecte	ed over	the next 30 days?			
Other	Comments:									
0 01101										
		A 1	CP.		Г	0/	This Month's Go	oals T		
	Store Sales Vs Goal	Aged Inv Red	GP %	Initial	\$ Aged	% Aged	Inventory \$	Supervisor Initial/Date	Manager Initial/Date	Follow-up Date