



**Inventory Control Manager/Merchandising  
Monthly Coaching and Review**

for the Month: \_\_\_\_\_

Date:	ASSET INV \$	GP %	AGED INVENTORY %	\$ AGED INVENTORY	GMR01	INVENTORY TURN RATE	
Month to Date							
Year to Date							

CATEGORIES	MANAGER SCORING	SUPERVISOR SCORING	COMMENTS
Display			
Product Training			
Strategic Thinking			
Promotions Development			
Time Management			
Team Work/PMA			
Data Entry			
Accuracy			
Aged Inventory Management			
Never Outs and Programs Filled			
Stock Balancing			

**7 Performance Factors**

1. Skill/Knowledge 2. Capacity 3. Resources 4. Feedback 5. Internal Motivation 6. Consequences 7. Clear Expectations

