



Merchandise/Marketing Manager  
Monthly Coaching and Review

Date:	SALES % VAR GOAL	GP %	INVENTORY \$	GMR01	TOTAL TURN %	SHOWCASE TURN %	% AGED 12 -24 MONTHS	% AGED 24+ MONTHS
Month to Date								
Year to Date								
	FS %	REORDER \$	REORDER %	IN-STOCK %				
Month to Date								
Year to Date								

CATEGORIES	MANAGER SCORING	SUPERVISOR SCORING	COMMENTS
Teamwork/PMA			
Leadership			
Vendor Relations			
Strategic Thinking			
Communication			
Time Management			
Adaptability			
Planning & Forecasting			
Promotion Development			
Accuracy			

